

# Dunbar's Big Review Sheet - AP Microeconomics Exam

Content Area [Hubbard textbook pages]

(percentage coverage on AP Microeconomics Exam)

## **I. Basic Economic Concepts (8–14%)**

- A. Scarcity [4, 38], choices [5], opportunity cost [8, 39, 220, 247, 303], and trade-offs [8]
- B. Production possibilities curve [38]
- C. Specialization [44] and trade [44, 249-250]
- D. Absolute advantage [46, 248], Comparative advantage [47, 247], mutually advantageous trade [47, 249]
- E. Economic systems [9-10]; what, how, who [8]; efficiency [10]; voluntary exchange [10]
- F. Property rights [54, 140] and the role of incentives in free markets [5, 52]
- G. Marginal analysis [7]; Positive analysis [14], Normative analysis [14]

## **II. The Nature and Functions of Product Markets (55–70%)**

- A. **Supply and demand (15–20%) [68, 76]**
  1. Market equilibrium [79-80]
  2. Determinants demand [70, 74] and determinants of supply [77, 78]
    - a. how changes in these determinants affect equilibrium price and output [74, 78, 86]
    - b. distinction between movements along the curves and shifts in the curves: demand [73], supply [79]
  3. Price and quantity controls [114]  
(impact of government policies on the free-market price and quantity exchanged)
    - a. price floors [100] and price ceilings [100]
    - b. excise taxes [605], tariffs [244], and quotas [257]
  4. Elasticity [174, 197]
    - a. Price [174, 197], cross-price [186, 197], and income [187, 197] elasticities of demand
    - b. Price elasticity of supply [191, 197]
  5. Consumer surplus [100], producer surplus [104] and market efficiency/economic efficiency [80, 105, 107]
  6. Tax incidence [116] and deadweight loss [107]
- B. **Theory of consumer choice (5–10%)**
  1. Utility/total utility [286], marginal utility [287], the law of diminishing marginal utility [287]
  2. Utility maximization: equalizing marginal utility per dollar [293, 328]; the law of demand [69]
  3. Individual and market demand curves (demand side of the product market) [296]
    - a. how incomes, prices, and tastes affect consumer purchases [317-329]; Indifference curve and MRS [318]
  4. Income effect [69, 294] and substitution effect [69, 294], and the shape of the demand curve
- C. **Production and cost analysis (short run and long run) (10–15%) [335, 353]**
  1. Production functions: in the short run and in the long run [338, 335]
    - a. short run production function: relationship between quantity of inputs and quantity of output [338]
  2. Average product [341], marginal product [339], and the law of diminishing marginal returns [340]
  3. Short-run costs: total, average, and marginal; link between productivity and costs [335, 338, 343, 353]
  4. Long-run costs: economies of scale [347], diseconomies of scale [349], constant returns to scale [348]
  5. Cost minimizing input combination [365-373]; Isoquant graph, isocost line, MRTS [365]
- D. **Firm behavior and market structure (25–35%)**
  1. Profit (definition): [220, 381]
    - a. Accounting profits [220] versus economic profits [221]
    - b. Normal profit (same thing as “zero economic profit”) [418, 421-422]
    - c. Profit-maximizing rule:  $MR=MC$ ; using marginal analysis [384-387]
  2. Perfect competition [379, 404]
    - a. Profit maximization [381, 384-385]
    - b. Determining short run and long run equilibrium for profit-maximizing individual firm and for industry [395]
    - c. Short-run supply and shutdown decision [391]
    - d. Behavior of firms and markets in the short run and in the long run [396-397]
    - e. Equilibrium relationships: price [379], marginal revenue [382], average revenue [382], marginal cost [391], average cost [391], and profits [381]
    - f. Efficiency [399, 401] and perfect competition [379]; adjustment process to long-run equilibrium [395-396]
  3. Monopolistic competition [412, 432]
    - a. Product differentiation and role of advertising (marketing and brand management) [425-427]
    - b. Profit maximization [415]
    - c. Behavior of firm in the short-run [415] and in the long-run equilibrium [417, 421]
    - d. Excess capacity [423] and inefficiency [424]

4. Oligopoly [442, 464]
  - a. Interdependence [442], collusion [446] and cartels [452]
  - b. Game theory [445] and strategic behavior [445]; identification of dominant strategies [446]
5. Monopoly [474, 498]
  - a. Sources of market power [487]
  - b. Relationship between a monopolist's demand curve and marginal revenue curve [482]
  - c. Profit maximization [483]
  - d. How a monopoly's total revenue changes along its demand curve as price varies [482]
  - e. Inefficiency of monopoly [486-487]; compare a monopolist's price, level of output, and profit with those of a firm operating in a perfectly competitive market [485]
  - f. Concept of allocative efficiency [10]; why competitive markets achieve an efficient allocation of resources [485]
  - g. Concept of deadweight loss [486]
  - h. Price discrimination [510]
  - i. Natural monopoly [479]

### **III. Factor Markets (10–18%)**

- A. Apply supply and demand to markets for factors of labor, capital, and land [536]
- B. Derived factor demand (derived demand) [536]
- C. How marginal product (of labor) [536] and marginal revenue product (of labor) [537] affect the demand for factors
  1. Role of factor prices in the allocation of scarce resources [536]
- D. Labor market, labor supply, wage, firms' hiring of labor [539-545]
- E. Effects of deviations from perfect competition: minimum wages [672, 692], unions [556], monopsonies [562], product market monopolies [474]
- F. Markets for land [561] and capital [560]: determination of economic rent [561] and the price of capital [560]
- G. Market distribution of income [563]; sources of income inequality in a market economy [548-552]

### **IV. Market Failure and the Role of Government (12–18%)**

- A. Arguments for and against government intervention in an otherwise competitive market [147, 600]
- B. Externalities [138]
  1. Marginal social benefit [139] and marginal social cost [138]; market failures [140]
  2. Positive externalities [138-140]
  3. Negative externalities [138-140]
  4. Remedies (effectiveness of government policies to control market failures and achieve economic efficiency)
    - a. subsidies [150], taxes [150, 604-605], quality controls [150], public provision of goods and services [153]
- C. Public goods [153]
  1. Public versus private goods [152-153]
  2. Provision of public goods [155-158]
- D. Public policy to promote competition (when monopolies cause market failures by using their market power to engage in behavior that restrains competition) [488 - 494]
  1. Antitrust policy [489]
  2. Regulations [494]
- E. Income distribution [615-618]
  1. Equity (judging the equity of an economy's income distribution) [11, 615]
    - a. using key measures such as the Lorenz curve [618] and the Gini coefficient [619]
  2. Sources of income inequality [617-618]
- F. Impact of government tax policies and transfer programs both on the distribution of income and on economic efficiency [621-623].